



DEAL FACTS

Date	June 15 th , 2022
Type of Transaction	National
Sector	Healthcare & Pharmaceuticals
Deal Value	-
Global M&A Partners	Financière de Courcelles (France)

THE TRANSACTION AND GMAP'S DEAL INPUT

- Neftys Pharma raised €30 million of equity from a trio of financial investors, led by UI Investissement together with GENEO Capital Entrepreneur and Crédit Agricole Centre France, to accelerate the consolidation of the European veterinary products distribution market.
- With this transaction, the group intends to strengthen its position as a key player in the sector in Europe by pursuing its consolidation strategy.
- The €30m capital increase coupled with a structured financing of more than €50m, materializes this ambition by enabling the group to take external growth opportunities.
- Financière de Courcelles's team is delighted to have supported the Neftys Pharma and its management in this transaction. Alongside the management team, we first conducted a strategic review of the appropriate financing for the group's development and then built a financial structure that corresponds to its objectives and needs for the coming years.

ABOUT NEFTYS PHARMA

- Neftys Pharma is a wholesale distributor specializing in the distribution of veterinary products to animal health and welfare professionals.
- With c. €300 of revenues and an international footprint (France, Poland, Spain, Africa), Neftys Pharma is now a one-stop shop capable of managing the supply, storage and distribution of veterinary medical products (vaccines, medicines) and non-medical products (food, food supplements, hygiene products).
- The company positions itself as an intermediary between veterinary pharmaceutical laboratories and manufacturers of non-medical products and retailers (veterinary clinics, animal breeders, specialist shops and pharmacies). The group also provides depository services, sales promotion and services to laboratories.

GLOBAL M&A

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